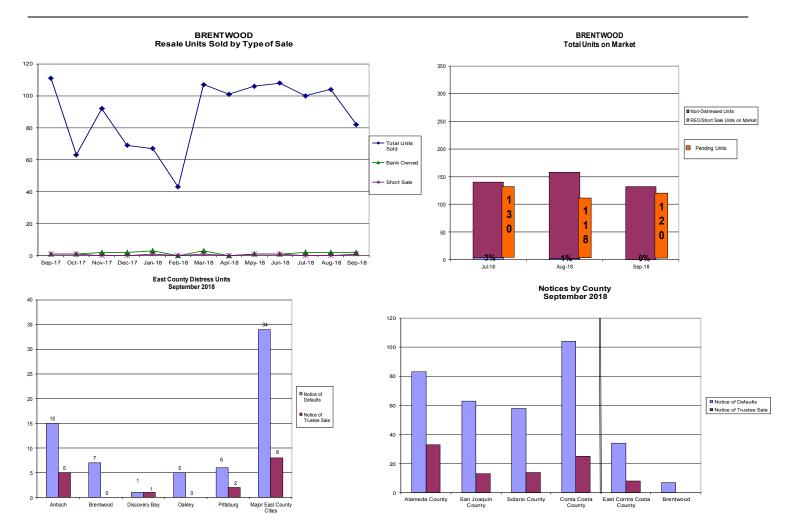


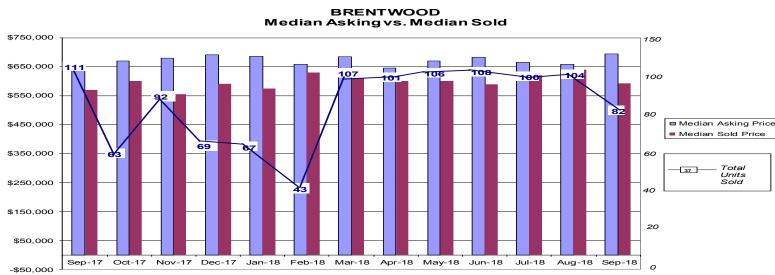
# Brentwood Housing Statistics September 2018 Report

### **Summary:**

The housing data contained in this report reflects information reported for the month of September 2018. The number of active units on the MLS for September 2018 was 132. Pending units for September 2017 through September 2018 ranged from 134 to 120. The total units sold during September 2017 through September 2018 was 1153; a total of 82 sold for the month of September 2018. Compared to the total units sold in September 2017, 2018 saw a decrease in the amount of units sold. September 2017 through 2018 has shown a continued increase in home values. Distressed home sales for September 2018 were 0% of the total homes sold.

The average sold price for September 2018 was \$630,583. The median asking price for September 2018 was \$694,500, and the median sold price was \$593,000. In September 2017, the median sold price was \$570,000, in 2016 it was \$560,000 and in 2015 it was \$503,652.







# Brentwood Housing Statistics September 2018 Report

## **Definitions:**

#### **Notice of Default (NOD)**

A publicly recorded notice that a property owner has missed scheduled loan payments for a loan secured by a property. Some states require lenders to record a notice of default to begin the foreclosure process

### **Notice of Trustee Sale (NOT)**

A document announcing the public sale of a property to recover a debt owed by the owner of the property. The notice is mailed to parties affected by the sale of a property, advertised in local publications and recorded in public records. Among other information, it provides the date, time and location of the sale.

#### **Real Estate Owned (REO)**

This status indicates the property is now owned by the lender or bank as a result of an unsuccessful sale at a foreclosure auction.

#### **Short Sales**

A process in which the bank or mortgage lender agrees to discount a loan balance due to an economic hardship on the part of the mortgagor/homeowner. A short sale is typically executed to prevent a foreclosure.

| Sold                       |         |         |         |  |
|----------------------------|---------|---------|---------|--|
| BRENTWOOD                  | Jul-18  | Aug-18  | Sep-18  |  |
| Total # of Properties Sold | 100     | 104     | 82      |  |
| # of Short Sales Sold      | 0       | 0       | 1       |  |
| # of REO's Sold            | 2       | 2       | 2       |  |
| % of Sold - Distressed     | 2%      | 2%      | 4%      |  |
| Median Sold Price          | 619,890 | 640,000 | 593,000 |  |
| Average Sold Price         | 659,273 | 653,153 | 630,583 |  |
| ANTIOCH                    | Jul-18  | Aug-18  | Sep-18  |  |
| Total # of Properties Sold | 148     | 138     | 87      |  |
| # of Short Sales Sold      | 1       | 3       | 2       |  |
| # of REO's Sold            | 0       | 1       | 0       |  |
| % of Sold - Distressed     | 1%      | 3%      | 2%      |  |
| Median Sold Price          | 445,000 | 449,500 | 435,000 |  |
| Average Sold Price         | 452,410 | 449,149 | 437,441 |  |
| OAKLEY                     | Jul-18  | Aug-18  | Sep-18  |  |
| Total # of Properties Sold | 61      | 54      | 39      |  |
| # of Short Sales Sold      | 2       | 0       | 0       |  |
| # of REO's Sold            | 2       | 0       | 1       |  |
| % of Sold - Distressed     | 7%      | 0%      | 3%      |  |
| Median Sold Price          | 460,000 | 518,000 | 493,000 |  |
| Average Sold Price         | 498,870 | 531,452 | 514,687 |  |
| DISCOVERY BAY              | Jul-18  | Aug-18  | Sep-18  |  |
| Total # of Properties Sold | 31      | 37      | 24      |  |
| # of Short Sales Sold      | 1       | 0       | 0       |  |
| # of REO's Sold            | 0       | 0       | 1       |  |
| % of Sold - Distressed     | 3%      | 0%      | 4%      |  |
| Median Sold Price          | 618,000 | 638,000 | 622,500 |  |
| Average Sold Price         | 670,298 | 657,395 | 689,585 |  |

| Listings                  |         |         |         |  |  |
|---------------------------|---------|---------|---------|--|--|
| BRENTWOOD                 | Jul-18  | Aug-18  | Sep-18  |  |  |
| # of Active Listings      | 140     | 158     | 132     |  |  |
| # of Short Sales Listed   | 2       | 1       | 0       |  |  |
| # of REO's Listed         | 2       | 1       | 0       |  |  |
| % of Actives - Distressed | 3%      | 1%      | 0%      |  |  |
| Median Listing Price      | 665,000 | 658,470 | 694,500 |  |  |
| Average Listing Price     | 768,813 | 781,684 | 815,284 |  |  |
| ANTIOCH                   | Jul-18  | Aug-18  | Sep-18  |  |  |
| # of Active Listings      | 129     | 139     | 170     |  |  |
| # of Short Sales Listed   | 1       | 1       | 0       |  |  |
| # of REO's Listed         | 4       | 5       | 4       |  |  |
| % of Actives - Distressed | 4%      | 4%      | 2%      |  |  |
| Median Listing Price      | 495,000 | 469,000 | 498,500 |  |  |
| Average Listing Price     | 497,466 | 473,316 | 487,444 |  |  |
| OAKLEY                    | Jul-18  | Aug-18  | Sep-18  |  |  |
| # of Active Listings      | 60      | 78      | 87      |  |  |
| # of Short Sales Listed   | 1       | 0       | 0       |  |  |
| # of REO's Listed         | 2       | 2       | 2       |  |  |
| % of Actives - Distressed | 5%      | 3%      | 2%      |  |  |
| Median Listing Price      | 534,000 | 532,450 | 559,900 |  |  |
| Average Listing Price     | 609,071 | 614,571 | 586,219 |  |  |
| DISCOVERY BAY             | Jul-18  | Aug-18  | Sep-18  |  |  |
| # of Active Listings      | 95      | 96      | 94      |  |  |
| # of Short Sales Listed   | 1       | 1       | 1       |  |  |
| # of REO's Listed         | 0       | 3       | 1       |  |  |
| % of Actives - Distressed | 1%      | 4%      | 2%      |  |  |
| Median Listing Price      | 768,500 | 727,000 | 667,000 |  |  |
| Average Listing Price     | 829,555 | 801,246 | 761,989 |  |  |